

# negotiate

[ni'gəʊʃiəit] **v**

- вести переговоры; договариваться (с кем-л.); обсуждать условия  
 to negotiate with smb. for /about/ smth. - вести переговоры с кем-л. о чём-л.  
 to negotiate with the landlord about the rent - договариваться с хозяином дома о квартплате  
 to negotiate for peace [for truce, for cease-fire] - вести переговоры о мире [о перемирии, о прекращении огня]  
 to negotiate terms of peace - договариваться об условиях мира  
 to negotiate from a position of strength - вести переговоры с позиции силы
- договориться (о чём-л.); получить, заключить (в результате переговоров)  
 to negotiate a contract - заключить контракт /договор/  
 to negotiate a loan - получить заём  
 to negotiate a sale - заключить сделку на продажу товара  
 to negotiate tariff concessions - договориться о тарифных уступках  
 to negotiate a treaty with another nation - заключить договор с другим государством
- фин.** передавать, переуступать, пускать в обращение (векселя, чеки); получить деньги или уплатить (по векселю, чеку); инкассировать; продать, реализовать  
 to negotiate a bill - переуступить /продать, учесть/ вексель, пустить вексель в обращение  
 to negotiate a cheque - а) получить деньги по чеку, разменять чек; б) выплатить по чеку
- 1) перебираться, пробираться (через что-л.); преодолевать (препятствия, трудности)  
 to negotiate a wall - перебраться через стену  
 the horse negotiated the fence well - лошадь легко взяла забор  
 to negotiate an obstacle - **воен.** преодолевать препятствие  
 to negotiate difficult terrain - **воен.** продвигаться по сильно пересечённой местности  
 2) **амер.** справиться; уложиться (в срок)  
 to negotiate the trip in two hours - съездить (куда-л.) за два часа  
 a young player negotiating a hard piece of music - молодой музыкант, справляющийся с /бьющийся над/ трудным опусом

# negotiate

Oxford Advanced Learners Dictionary 8th Ed.

**ne-go-ti-ate** [negotiate negotiates negotiated negotiating] **BrE** [ni'gəʊʃiəit]

**NAmE** [ni'gəʊʃiəit] **verb**

- intransitive** ~ (with sb) (for/about sth) to try to reach an agreement by formal discussion
  - The government will not negotiate with terrorists.
  - We have been negotiating for more pay.
  - a strong negotiating position
  - negotiating skills
- transitive** ~ sth to arrange or agree sth by formal discussion
  - to **negotiate a deal/contract/treaty/settlement**
  - We successfully negotiated the release of the hostages.
- transitive** ~ sth (formal) to successfully get over or past a difficult part on a path or route
  - The climbers had to negotiate a steep rock face.

Verb forms:

verb forms	
present simple	
I / you / we / they	negotiate
	BrE /nɪ'gəʊʃiəɪt/
	NAmE /nɪ'gəʊʃiəɪt/
he / she / it	negotiates
	BrE /nɪ'gəʊʃiəɪtɪz/
	NAmE /nɪ'gəʊʃiəɪtɪz/
past simple, past participle	negotiated
	BrE /nɪ'gəʊʃiəɪtɪd/
	NAmE /nɪ'gəʊʃiəɪtɪd/
-ing form	negotiating
	BrE /nɪ'gəʊʃiəɪtɪŋ/
	NAmE /nɪ'gəʊʃiəɪtɪŋ/

Word Origin:

early 17th cent.: from Latin **negotiat-** 'done in the course of business', from the verb **negotiari**, from **negotium** 'business', from **neg-** 'not' + **otium** 'leisure'.

Thesaurus:

**negotiate** **verb**

- The government is willing to negotiate with the rebels.
- hold talks** • **bargain** • **do a deal** • **deal with sb/sth** • **haggle** • negotiate/hold talks/bargain/do a deal/deal/haggle **with** sb/sth
- negotiate/hold talks/do a deal **on** sth

Example Bank:

- He safely negotiated the slippery stepping stones.
- He successfully negotiated the slippery steps.
- I managed to negotiate successfully with the authorities.
- Rents are individually negotiated between landlord and tenant.

- The flight of steps was quite difficult to negotiate with a heavy suitcase.
- The parameters of the job are being continually negotiated.
- They have refused to negotiate on this issue.
- They were forced to negotiate directly with the rebels.
- We are negotiating for the release of the prisoners.
- a carefully negotiated series of concessions
- negotiating directly with the rebels
- negotiating on behalf of Britain
- those negotiating on behalf of the government
- to negotiate between the two sides
- Her financial adviser is negotiating on her behalf.
- I had just negotiated the entire length of Oxford Street.
- She managed to negotiate a permanent contract with the firm.
- She negotiated her way past the hot ovens.
- The car negotiated the bends of the twisting mountain road.
- The rats had to negotiate the mazes to obtain food.
- Up to 10 000 vehicles a day negotiate this narrow, winding road.
- We still need to negotiate the details of the contract.
- We then had to negotiate a steep rock face.
- You have to negotiate two rather sharp corners.

## negotiate

Longman DOCE 5th Ed. (En-En)

neˌɡoʊʃiˌeɪt **S3 W3** /nr'gəʊʃiət \$ -'gou-/ **BrE** <sup>ˈ</sup> **AmE** <sup>ˈ</sup> **verb**

[Date: 1500-1600; Language: Latin; Origin: past participle of negotiari 'to do business', from negotium 'business', from neg- 'not' + otium 'time for relaxing']

1. **[intransitive and transitive]** to discuss something in order to reach an agreement, especially in business or politics

**negotiate with**

ˈ The government refuses to negotiate with terrorists.

**negotiate an agreement/contract etc**

ˈ Union leaders have negotiated an agreement for a shorter working week.

ˈ His first aim is to get the warring parties back to the negotiating table (=discussing something).

2. **[transitive]** to succeed in getting past or over a difficult place on a path, road etc:

ˈ Guido swung the steering-wheel round to negotiate a corner.

## negotiate

Freakuency Pack

12500 **2646**<sup>MCW</sup>

15000 **1231**<sup>COCA</sup>

RANGE: **2k** **NEGOTIATE** <sup>36111</sup>

negotiate <sup>6664</sup>

negotiated <sup>4446</sup>

negotiating <sup>5383</sup>

negotiates <sup>270</sup>

negotiator <sup>1207</sup>

negotiators <sup>1749</sup>

negotiation <sup>3928</sup>

negotiations <sup>12464</sup>

COCA 500k Unlemmatized

<sup>4182</sup> **6460**<sup>5614</sup> **vvi**

<sup>911</sup> **20562**<sup>1042</sup> **vvO**

<sup>4</sup> **429890**<sup>4</sup> **jj**

<sup>4</sup> **443622**<sup>4</sup> **nnu**